



21ST ANNUAL

EU-UN PROCUREMENT SEMINAR

APRIL 28-29, 2026

New York City



APRIL 21 - 22, 2026

Virtual segment

www.eupf.org

Understand how your company can do business in the \$25 billion UN procurement market, meet representatives from different UN agencies, and exhibit at the "EU Trade Fair".

REGISTRATION OPENS FEBRUARY 2, 2026

WHO SHOULD ATTEND?

- EU companies seeking to become long-term suppliers to UN agencies.
- EUPF 2026 focuses on the following industry sectors: **Aviation, Freight Forwarding and Logistics, Armored and VIP Vehicles, ICT, Accommodation, Renewable Energy as a service, and Security.**

WHAT TO EXPECT?

- Presentations and resources that deliver unrivaled insight into the UN Procurement Division as well as other UN agencies.
- In-depth understanding of where to find procurement notices, how the tender process works, and what procurement plans agencies have set for 2026.
- One-on-one meetings with UN agency officials for eligible companies.
- Individual support with the vendor registration process on the UNGM website.
- Invited organizations: UN Secretariat, UN Women, UNICEF, UNDP, UNON, the World Bank (Corporate Procurement Division), among others.
- B2B Networking opportunities to connect for the purpose of further engaging with the UN.
- **New to 2026:**
 - **The EU Trade Fair** during the in-person seminar is available for a limited number of companies to present products/services on a first-come, first-served basis.
 - **The Virtual Segment** is designed to enable companies unable to travel to New York to participate. Companies that register for the in-person seminar are automatically enrolled in the virtual segment.

REGISTRATION FEE

Registration Opens on February 2, 2026

VIRTUAL SEMINAR ONLY

\$350

per each company representative (max. 3 people per company)

IN-PERSON SEMINAR INCL. VIRTUAL SESSIONS

\$650

EARLY BIRD
January 26 - March 6

\$750

REGULAR FEE

Registration deadline: March 13, 2026

EU TRADE FAIR

\$100

per company

DAY 1, TUESDAY

APRIL 21

8:00 – 8:15 EST

Official opening

8:15 – 9:05 EST

Overview of UNPD Procurement / UN System

9:05 – 9:40 EST

Overview of the UN Peacekeeping Missions OR Centralized Process of Procurement

9:45 – 10:40 EST

Panel: Sharing experience and journey of becoming a UN contractor

10:45 – 11:30 EST

UNGM: Registration as a Vendor & the Tender Process

DAY 2, WEDNESDAY

APRIL 22

9:00 – 9:10 EST

Welcome to the 2nd Day

9:15 – 9:55 EST

UN Tenders: NOT TO DO Tips to avoid being disqualified

10:00 – 10:45 EST

UN Agency Overview + Q&A

10:50 – 11:30 EST

Workshop: Legal issues that matter: a practical review of key UN contract terms

- Webinar on UNOPS Procurement available on demand.
- The UN Secretariat will hold a UNGM Q&A session.
- B2B Networking opportunities and one-on-one meetings will be available on the event application.

DAY 1, TUESDAY

APRIL 28

8:00 – 9:00

Registration and Breakfast

9:00 – 9:15

Welcome to EUPF 2026

9:15 – 10:00

UNPD: current priorities, updates & opportunities incl. strategies for digitalization

10:00 – 10:50

Panel: Future of the UN Procurement in the current climate + Q&A

10:50 – 11:00

Coffee Break + Trade Expo Corner

11:00 – 12:00

UNDP: Partnering for Impact: Private Sector Opportunities in UNDP's 2026-2030 Strategy (focus on professional services)

12:00 – 13:30

Lunch + Trade Expo Corner

13:30 – 14:30

Industry Panel

14:30 – 15:15

Sustainability and application to businesses/private sector

15:15 – 15:30

Coffee Break + Trade Expo Corner

15:30 – 16:00

UN Agency Overview + Q&A

16:00 - 17:00

Industry Panel

17:00 – 17:30

TBD

17:30 – 19:00

Networking Reception + Trade Expo Corner

10:20 – 17:20

One-on-one Meetings

8:00 – 19:00

B2B Networking Opportunities

11:00 – 13:00

Vendor Registration Workshop/Support

DAY 2, WEDNESDAY

APRIL 29

8:00 – 8:45

Networking Breakfast

9:00 – 10:00

World Bank Group

10:00 – 10:45

Industry Panel

10:45 – 11:00

Coffee Break + Trade Expo Corner

11:00 – 12:00

Workshop: Trading Places with the UN

12:00 – 13:45

Lunch + Trade Expo Corner

9:00 – 16:00

One-on-one Meetings, B2B Networking Opportunities

11:00 – 13:00

Vendor Registration Workshop/Support

UN tours will be available to EU companies on April 29 and April 30, 2026.

For additional information on workshops and webinar registration, please visit www.eupf.org.

