



# 18<sup>TH</sup> ANNUAL

EU-UN PROCUREMENT SEMINAR



Attend the seminar and meet several UN agencies to understand how your company can do business in the 23 Billion UN Procurement Market.

[www.eupf.org](http://www.eupf.org)



## WHO SHOULD ATTEND?

Representatives from EU companies who seek to become long term suppliers to the UN.

## WHY?

- Endorsed by major UN procurement organizations & EU Missions in New York.
- Presentations offering unrivaled insight of the largest UN organizations, their procurement procedures, projects and activities.
- Theme-Specific Workshop and group discussions selected and presented by UN staff focusing on specific industries such as Energy, Water and Sanitation, Construction, Transport and Logistics, Waste Management, Sustainable Procurement, and many more.
- Meet directly with UN buyers, prescribers and decision makers in 1-on-1 meetings.
- Invited organizations: UN Secretariat/DOS, UNDP, UNICEF, UNOPS and World Bank among others.
- Excellent B2B Network opportunities with more than 60 other EU companies.

## WHAT TO EXPECT?

Companies seeking to do business with the UN will gain an in-depth understanding of where to find procurement notices, how the tender process works and the type of products that the participating UN organizations procure.

Various interactive workshops will also help companies understand how their products and services can be best promoted to the UN.

The 1-on-1 meetings will allow companies to meet individually with UN organizations.

Furthermore, this event serves as an exceptional networking opportunity with other EU companies.

## REGISTRATION FEE

REGISTRATION STARTS ON FEBRUARY 7

# \$850

EARLY BIRD THROUGH FEBRUARY 25

# \$975

THROUGH MARCH 25  
Per Each Company Representative  
(max. 3 people per company)

# WEBINAR TOPICS

February 22 | 9AM (EST)

## OVERVIEW OF THE UNITED NATIONS PROCUREMENT MARKET:

Overview of procurement requirements of major UN organizations

March 8 | 9AM (EST)

## REGISTRATION AS A VENDOR:

Presentation on detailed registration process for various vendor databases used by the UN organizations

March 22 | 9AM (EST)

## THE TENDER PROCESS:

- Overview of the tender process
- From A to Z

WEBINARS FOR EU COMPANIES ON UN PROCUREMENT

In collaboration with several UN agencies

# FREE FOR EU COMPANIES

FOR MORE INFORMATION ON WORKSHOPS AND WEBINAR REGISTRATION PLEASE GO TO [WWW.EUPF.ORG](http://WWW.EUPF.ORG)

## MAY 23 DAY 1

8:00 - 9:00  
REGISTRATION & COFFEE

9:00 - 9:20  
OFFICIAL OPENING

9:20 - 12:40  
PRESENTATIONS  
Overview of the UN, UNDP, UNOPS, UNICEF

12:40 - 13:40  
LUNCH

13:45 - 15:20  
PRESENTATIONS  
World Bank

15:20 - 17:45  
WORKSHOPS & PANEL DISCUSSIONS (2X)

18:00 - 20:00  
INFORMAL NETWORKING RECEPTION



## MAY 24 DAY 2

8:00 - 9:00  
BREAKFAST

9:00 - 11:00  
WORKSHOPS & PANEL DISCUSSIONS (2X)

11:15 - 12:30  
TRADING PLACES  
One hour in the UN Shoes

12:30 - 13:45  
LUNCH

13:45 - 16:00  
WORKSHOPS & PANEL DISCUSSIONS (2X)

## WORKSHOPS

- Energy: Waste Management and Power Generation
- Information and Communication Technologies, Cybersecurity & Physical Security
- Healthcare, Medical Equipment and Supplies
- Logistics and Transportation
- Infrastructure and Water Sanitation, Purification and Hygiene