



# 17<sup>TH</sup> ANNUAL

EU-UN PROCUREMENT SEMINAR



Attend the Seminar and meet several UN agencies' procurement staff to understand how your company can do business in the \$18.6 Billion UN Procurement Market effectively

[www.eupf.org](http://www.eupf.org)



## WHO SHOULD ATTEND?

Representatives from EU companies who seek to become long term suppliers to the UN.

## WHY?

- Endorsed by major UN procurement organizations & EU Missions in New York.
- Presentations offering unrivaled insight of the largest UN organizations, their procurement procedures, projects and activities.
- Theme-Specific Workshop and group discussions selected and presented by UN staff focusing on specific industries such as Energy, Water and Sanitation, Construction, Transport and Logistics, Waste Management, Sustainable Procurement, and many more.
- Meet directly with UN buyers, prescribers and decision makers in 1-on-1 meetings.
- Invited organizations: UN Secretariat/DOS, UNDP, UNICEF, UNOPS and World Bank among others.
- Excellent B2B Network opportunities with more than 60 other EU companies.

## WHAT TO EXPECT?

Companies seeking to do business with the UN will gain an in-depth understanding of where to find procurement notices, how the tender process works and the type of products that the participating UN organizations procure.

Various interactive workshops will also help companies understand how their products and services can be best promoted to the UN.

The 1-on-1 meetings will allow companies to meet individually with UN organizations.

Furthermore, this event serves as an exceptional networking opportunity with other EU companies.

REGISTRATION  
FEE

REGISTRATION STARTS  
ON JANUARY 6

**\$850**

EARLY BIRD  
THROUGH  
JANUARY 31

**\$975**

THROUGH  
FEBRUARY 29  
Per Each Company Representative  
(max. 3 people per company)



## WEBINAR TOPICS

January 22 | 9AM (EST)

### OVERVIEW OF THE UNITED NATIONS PROCUREMENT MARKET:

Overview of procurement requirements of major UN organizations

February 5 | 9AM (EST)

### REGISTRATION AS A VENDOR:

Presentation on detailed registration process for various vendor databases used by the UN organizations

February 19 | 9AM (EST)

### THE TENDER PROCESS:

- Overview of the tender process
- From A to Z

WEBINARS FOR EU COMPANIES ON UN PROCUREMENT  
In collaboration with several UN agencies

## FREE FOR EU COMPANIES

FOR MORE INFORMATION ON WORKSHOPS AND WEBINAR  
REGISTRATION PLEASE GO TO [WWW.EUPF.ORG](http://WWW.EUPF.ORG)

## APRIL 27 DAY 1

8:00 - 9:00

REGISTRATION & COFFEE

9:00 - 9:20

OFFICIAL OPENING

9:20 - 12:40

PRESENTATIONS

Overview of the UN, UNDP, UNOPS, UNICEF

12:40 - 13:40

LUNCH

13:45 - 15:20

PRESENTATIONS

World Bank, UN Global Compact

15:20 - 17:45

WORKSHOPS & PANEL DISCUSSIONS (2X)

18:00 - 20:00

INFORMAL NETWORKING RECEPTION



## APRIL 28 DAY 2

8:00 - 9:00

BREAKFAST

9:00 - 11:00

WORKSHOPS & PANEL DISCUSSIONS (2X)

11:15 - 12:30

TRADING PLACES

One hour in the UN Shoes

12:30 - 13:45

LUNCH

13:45 - 16:00

WORKSHOPS & PANEL DISCUSSIONS (2X)

### WORKSHOPS

- IT Innovation and AI in Translation Services
- Energy: Turnkey Fuel Solutions
- Medical Equipment and Supplies
- Logistics and Transportation
- Construction, Engineering and Environmental Management
- Food and Food Rations