

WHO SHOULD ATTEND?

Representatives from EU companies who seek to become long term **suppliers** to the UN.

WHY?

1 - Endorsed by major UN procurement organizations & EU Missions in New York.

2 - Presentations offering **unrivaled** insight of the largest UN organizations, their procurement procedures, projects and activities.

3 - Theme-Specific Workshop and group discussions selected and presented by UN staff focusing on specific industries such as Energy, Water and Sanitation, Construction, Transport and Logistics, Waste Management, Sustainable Procurement, and many more.

4 - Meet directly with UN buyers, prescribers and decision makers in 1-on-1 meetings.

5 - Invited organizations UN/PD, UNDP, UNICEF, UNLB, UNOPS, UNDB, UNFPA, and World Bank among others.

6 - Excellent B2B Network opportunities with more than 60 other EU companies.

WHAT TO EXPECT?

Companies seeking to do business with the UN will gain an in-depth understanding of where to find procurement notices, how the tender process works and the type of products that the participating UN organizations procure.

Various interactive workshops will also help companies understand how their products and services can be best promoted to the UN.

The 1-on-1 meetings will allow companies to meet individually with UN organizations. Furthermore, this event serves as an exceptional networking opportunity with other EU companies.

REGISTRATION FEE
(Limited Space)

\$975*
Per Person

*2nd Company Representative
\$775

14th Annual EU-UN Procurement Seminar

April 3 - 4 , 2017

Instituto Cervantes
New York City



“Understand how your
company can do
business in the \$17 billion
UN - Procurement
market effectively”



UN Photo-Marco Dormino

Program Outline (tbc) April 3, 2017 DAY 1

Registration & Coffee

Official Opening

Presentations
Overview of the United Nations

Panel Discussion
Highlighting procurement specifics and
differences of the participating
UN organizations

Lunch

Panel Discussion continued

Workshops
Waste Management - Water & Sanitation
Construction - Energy
Logistics & Transportation
(including Air Transportation)
UN-PD
DFS/LSD (Department of Field Support/
Logistics Support Division)

Program Outline (tbc) April 4, 2017 DAY 2

Breakfast

Interactive Presentations
UNDP
UNOPS
UN Logistic Base Brindisi
UN Global Compact
UNICEF
World Bank

Wrap-up Session

Lunch

Webinars

Webinars for EU Companies
on UN Procurement
In collaboration with several UN agencies

Free for EU companies

Webinar Themes (tbc)

Introduction to the UN Procurement
Market:
Overview of procurement requirements
of major UN organizations

Vendor Registration:
Presentation on detailed registration
process for various vendor databases used
by the UN organizations

The Tender Process:
Overview of the tender process
From A to Z